IEFC

Illinois Economic and Fiscal Commission

MONTHLY REVENUE BRIEFING

SEPTEMBER 2003

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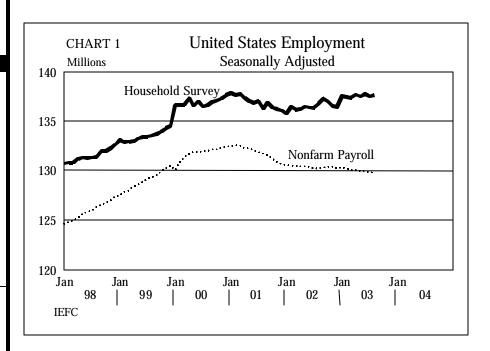
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ECONOMY: Employment Situation In Review

Edward H. Boss, Jr., Chief Economist

Economists, politicians, market analysts, and people in general await the first Friday of each month for the release of the Labor Department's report on *The Employment Situation*. While the last recession was declared officially over in November 2001, there is general agreement that conditions in the labor markets have not improved. Indeed, the current period has been labeled "the jobless recovery", and even by some observers the "job loss" recovery.

On Friday, September 5, 2003, the Bureau of Labor Statistics reported that the nation's unemployment rate fell to 6.1% of the labor force in August, down from 6.2% in July and a recent high of 6.4% in June. Not necessarily good news, however, as it was reported that payroll employment declined by 93,000 in the same month. On September 16, 2003, the Illinois Department of Employment Security reported that Illinois' unemployment rate in August jumped to 6.8% from 6.5% in July and the total number of people employed dropped for the first time since February. At the same time, payroll employment was down a sharp 53,900 from a year earlier. An in-depth look at these various measures may prove useful in getting a handle on the current employment situation.



The unemployment rate is defined as the number unemployed as a percent of the labor force. Employment, however, is measured by two different surveys that can yield varying results at times -- the household survey, from which the unemployment rate is derived, and the establishment survey, which measures payroll employment. Both measures are illustrated in Chart 1 and, while the general pattern is similar for both measures over time, there are periods when the two diverge. This is the case currently. For example, the household survey shows that in the 12-months ended August 2003, seasonally adjusted employment was up 868,000, even while payroll employment had fallen by 463,000 during the same time period. Similarly in Illinois, the household survey shows an increase in employment of 51,500 during the past year, while payroll employment declined by an almost similar amount-- 53,900.

The household survey is based upon \blacksquare a sample of 60,000 persons 16 years of age or older, providing information on the labor employment and unemployment. People are considered employed if they worked for pay during the survey week; worked in their own business, on their farm or worked at least 15 hours without pay in a family business or farm; were temporarily absent due to illness, vacation, strike; or for personal reasons. The establishment survey, consisting of 160,000 responses, measures nonfarm payrolls of businesses such as factories, offices, stores, federal, and state and local governments. Persons who received pay for any part of the survey period or were on paid leave are

counted. From these definitions, it is quite clear differences can emerge.

household survey's he maior weakness is that it relies on individual responses to the questions asked and, therefore, subject to some discrepancies due to misunderstanding of the questions or human error. On the other hand, while it would appear that you could get "hard" data from surveying company payrolls, there are several weaknesses here as well. One major flaw is that there would be double counting of individuals who held down more than one job, even if the second job was part time. Payroll employment also excludes agricultural workers, household help, and the self employed, together estimated at almost 13 million workers. Another major problem with the establishment survey is its inability to capture on a timely basis employment generated by new firms. Both surveys are subject to sampling and nonsampling errors, but both provide important information on the status of the labor markets.

It is often true that in the past the household survey led has the establishment, or payroll, survey. This in large part may reflect the time lag in recording employment at small firms, where most new jobs originate, and the self employed in the establishment survey. It generally has taken real growth of 3% or more to create new jobs. The economy achieved that pace in the second quarter of this year and expectations are for even faster growth in the quarter just ended. These differences in coverage plus the others mentioned between the two surveys

undoubtedly are major factors in the current discrepancies between the two series. If the rise in household employment repeats its leading pattern, it may well mean some improvement in payroll employment lies ahead. The next national employment report will be released on Friday, October 3rd, with Illinois' numbers released on Wednesday, October 15th.

| INDICATORS OF ILLINOIS ECONOMIC ACTIVITY | | | | | |
|---|--------------|--------------|-------------|--|--|
| INDICATORS | August 2003 | July 2003 | August 2002 | | |
| Unemployment Rate (Average) | 6.8% | 6.5% | 6.5% | | |
| Annual Rate of Inflation (Chicago) | 2.6% | 0.0% | 1.6% | | |
| | | | | | |
| | | | | | |
| | | % CHANGE | % CHANGE | | |
| | LATEST | OVER PRIOR | OVER A | | |
| | MONTH | MONTH | YEAR AGO | | |
| Civilian Labor Force (thousands) (August) | 6,435 | 0.0% | 1.2% | | |
| Employment (thousands) (August) | 5,997 | -0.3% | 0.9% | | |
| New Car & Truck Registration (August) | 67,004 | 19.4% | -4.8% | | |
| Single Family Housing Permits (August) | 4,211 | -3.7% | 14.1% | | |
| Total Exports (\$ mil) (July) | 2,102 | -6.4% | 1.9% | | |
| Chicago Purchasing Managers Index (Sept.) | 51.2 | -31.1% | 3.6% | | |
| | | | | | |

REVENUE

Federal Sources up Again in September—Remaining Sources Mixed Jim Muschinke, Revenue Manager

C eptember general revenue receipts, excluding Pension Contribution Fund transfers, rose \$89 million. The increase once again was due entirely to higher federal sources. Absent those federal gains, other revenue sources were mixed, with half experiencing gains while the other half suffered losses. If \$152 million in Pension Contribution Fund transfers are included. overall general funds \$241 revenues were up million. September had one more receipting day as compared to the same month last year.

While overall receipts were up, a number of sources experienced declines in September. Gross corporate income tax receipts were down \$18 million (down \$21 million net of refunds). Inheritance tax revenues fell by \$8 million, while gross personal income tax was off \$7 million (down \$32 million net of refunds). Both vehicle use tax and interest earnings each fell \$1 million for the month.

The other sources were either flat or generated small gains. Sales tax receipts recorded a \$21 million increase, while both public utility and cigarette tax receipts gained \$7 million each. Insurance taxes and fees rose by \$5 million and corporate franchise taxes and fees brought in \$3 million more

than last September. Other general funds sources managed a \$2 million increase.

Overall transfers declined \$25 million in September. While riverboat transfers and receipts were up \$14 million, the decrease was attributed to lottery transfers which fell by \$2 million and from a \$37 million decline in other transfers. The decline in other transfers was due to approximately \$26 million in re-transfers stemming "administrative chargebacks" initiated in August, but then rescinded in early September. Federal sources experienced another good month as receipts rose by \$132 million. increase reflected a good month for receipts as well a poor September last year.

Year to Date

Through the first quarter, excluding revenues attributed to short-term borrowing and Budget Stabilization and Pension Contribution funds transfers, receipts are up \$646 million over the same period of last fiscal year. However, all of that increase is attributed to the growth in federal sources. Federal sources aside, base growth for the most part has continued to be virtually absent.

While gross personal income tax is up \$21 million year to date, after factoring in the higher refund percentage, net receipts are down \$48 million. Sales tax has managed to post a relatively modest \$16 million gain during the first quarter, while insurance taxes and fees continue to do well as first quarter revenues were up \$11

million. All other sources experiencing gains through September total an additional \$13 million.

While recently passed legislation decoupled the State from the federal phase-out of inheritance taxes, due to a natural lag in estate settlements, receipts are still on a declining trend, off \$34 million. Gross corporate income taxes are down \$17 million (down \$22 million net of refunds). Pubic utility taxes are down by \$3 million and other sources are off by \$2 million.

Through the first quarter, overall L transfers are up \$58 million. While lottery transfers are down \$11 million, that decline was more than offset by a \$36 million increase in riverboat transfers and receipts as the result of the increased wagering and admission tax. In addition, other transfers are up \$33 million. Finally, as mentioned, federal sources are up significantly for the year-- \$657 million. [As anticipated, the second installment of \$211 million in federal flexible grants stemming from the Jobs and Growth Tax Relief Reconciliation Act of 2003 were received October 1st, and will be counted as October federal receipts.]

With the first quarter of FY 2004 now ended and base revenues experiencing a \$646 million or 11.6% increase, it appears at first glance that the revenue picture is improving. However, on closer inspection, it is quite clear that, absent gains experienced by federal receipts, base revenues continue to struggle. Until the employment picture starts to improve, it will be very difficult reverse that trend. to

GENERAL FUNDS RECEIPTS: SEPTEMBER

FY 2004 vs. FY 2003 (\$ million)

| | SEPT. | SEPT. | \$ | % | |
|---|------------------------|----------------|---------------|---------------|--|
| Revenue Sources | FY 2004 | FY 2003 | CHANGE | CHANGE | |
| State Taxes | | | | | |
| Personal Income Tax | \$689 | \$696 | (\$7) | -1.0% | |
| Corporate Income Tax (regular) | 147 | 165 | (\$18) | -10.9% | |
| Sales Taxes | 528 | 507 | \$21 | 4.1% | |
| Public Utility Taxes (regular) | 79 | 72 | \$7 | 9.7% | |
| Cigarette Tax | 33 | 26 | \$7 | 26.9% | |
| Liquor Gallonage Taxes | 10 | 10 | \$0 | 0.0% | |
| Vehicle Use Tax | 3 | 4 | (\$1) | -25.0% | |
| Inheritance Tax (Gross) | 12 | 20 | (\$8) | -40.0% | |
| Insurance Taxes and Fees | 59 | 54 | \$5 | 9.3% | |
| Corporate Franchise Tax & Fees | 15 | 12 | \$3 | 25.0% | |
| Interest on State Funds & Investments | 4 | 5 | (\$1) | -20.0% | |
| Cook County IGT | 23 | 23 | \$0 | 0.0% | |
| Other Sources | 15 | 13 | \$2 | 15.4% | |
| Subtotal | \$1,617 | \$1,607 | \$10 | 0.6% | |
| Transfers | | | | | |
| Lottery | 38 | 40 | (\$2) | -5.0% | |
| Riverboat transfers & receipts | 74 | 60 | \$14 | 23.3% | |
| Other | (7) | 30 | (\$37) | -123.3% | |
| Total State Sources | \$1,722 | \$1,737 | (\$15) | -0.9% | |
| Federal Sources | \$397 | \$265 | \$132 | 49.8% | |
| Total Federal & State Sources | \$2,119 | \$2,002 | \$117 | 5.8% | |
| Nongeneral Funds Distribution: | | | | | |
| Refund Fund | | | | | |
| Personal Income Tax | (\$81) | (\$56) | (\$25) | 44.6% | |
| Corporate Income Tax | (\$47) | (44) | (\$3) | 6.8% | |
| Subtotal General Funds | \$1,991 | \$1,902 | \$89 | 4.7% | |
| Short-Term Borrowing | \$0 | \$0 | \$0 | N/A | |
| Budget Stabilization Fund Transfer | \$0 | \$0 | \$0 | N/A N/A | |
| Pension Contribution Fund Transfer | \$152 | \$0 | \$152 | | |
| Total General Funds | \$2,143 | \$1,902 | \$241 | 12.7% | |
| IEFC SOURCE: Office of the Comptroller: Some to | otals may not equal. d | ue to rounding | | 2-Oct-03 | |

GENERAL FUNDS RECEIPTS: YEAR TO DATE FY 2004 vs. FY 2003 (\$ million)

| Revenue Sources | FY 2004 | FY 2003 | CHANGE FROM FY 2003 | % CHANGE |
|--|-------------------------|----------------------|---------------------------|-------------|
| State Taxes | | | | |
| Personal Income Tax | \$1,812 | \$1,791 | \$21 | 1.2% |
| Corporate Income Tax (regular) | 197 | 214 | (\$17) | -7.9% |
| Sales Taxes | 1,577 | 1,561 | \$16 | 1.0% |
| Public Utility Taxes (regular) | 229 | 232 | (\$3) | -1.3% |
| Cigarette Tax | 100 | 93 | \$7 | 7.5% |
| Liquor Gallonage Taxes | 32 | 31 | \$1 | 3.2% |
| Vehicle Use Tax | 10 | 9 | \$1 | 11.1% |
| Inheritance Tax (Gross) | 42 | 76 | (\$34) | -44.7% |
| Insurance Taxes and Fees | 74 | 63 | \$11 | 17.5% |
| Corporate Franchise Tax & Fees | 36 | 33 | \$3 | 9.1% |
| Interest on State Funds & Investments | 20 | 19 | \$1 | 5.3% |
| Cook County IGT | 77 | 77 | \$0 | 0.0% |
| Other Sources | 45 | 47 | (\$2) | -4.3% |
| Subtotal | \$4,251 | \$4,246 | \$5 | 0.1% |
| Transfers | | | | |
| Lottery | 108 | 119 | (\$11) | -9.2% |
| Riverboat transfers & receipts | 196 | 160 | \$36 | 22.5% |
| Other | 259 | 226 | \$33 | 14.6% |
| Total State Sources | \$4,814 | \$4,751 | \$63 | 1.3% |
| Federal Sources | \$1,653 | \$996 | \$657 | 66.0% |
| Total Federal & State Sources | \$6,467 | \$5,747 | \$720 | 12.5% |
| Nongeneral Funds Distribution: | | | | |
| Refund Fund | | | | |
| Personal Income Tax | (\$212) | (\$143) | (\$69) | 48.3% |
| Corporate Income Tax | (\$63) | (\$58) | (\$5) | 8.6% |
| Subtotal General Funds | \$6,192 | \$5,546 | \$646 | 11.6% |
| Short-Term Borrowing | \$0 | \$700 | (\$700) | N/A |
| Budget Stabilization Fund Transfer | \$226 | \$226 | \$0 | 0.0% |
| Pension Contribution Fund Transfer | \$521 | \$0 | \$521 | N/A |
| Total General Funds | \$6,939 | \$6,472 | \$467 | 7.2% |
| SOURCE: Office of the Comptroller, State of Illinoi IEFC | is: Some totals may not | t equal, due to roun | ding. | 2-Oct-03 |

GENERAL FUNDS GROWTH NEEDED TO MEET ESTIMATE FY 2004 ESTIMATE vs. FY 2003 ACTUAL (\$ million)

| Revenue Sources | Sept-05 ESTIMATE FY 2004 | FYTD 2004 | AMOUNT NEEDED FY 2004 EST. | FYTD 2003 | GROWTH NEEDED | % CHANGE |
|--|--------------------------------|--------------|----------------------------------|--------------|------------------|-------------|
| State Taxes | | | | | | |
| Personal Income Tax | \$8,220 | \$1,812 | \$6,408 | \$1,791 | \$220 | 3.6% |
| Corporate Income Tax (regular) | 1,095 | 197 | \$898 | 214 | \$101 | 12.7% |
| Sales Taxes | 6,265 | 1,577 | \$4,688 | 1,561 | \$190 | 4.2% |
| Public Utility Taxes (regular) | 1,000 | 229 | \$771 | 232 | (\$3) | -0.4% |
| Cigarette Tax | 400 | 100 | \$300 | 93 | (\$7) | -2.3% |
| Liquor Gallonage Taxes | 125 | 32 | \$93 | 31 | \$1 | 1.1% |
| Vehicle Use Tax | 35 | 10 | \$25 | 9 | \$0 | 0.0% |
| Inheritance Tax (Gross) | 225 | 42 | \$183 | 76 | \$22 | 13.7% |
| Insurance Taxes and Fees | 332 | 74 | \$258 | 63 | \$8 | 3.2% |
| Corporate Franchise Tax & Fees | 150 | 36 | \$114 | 33 | \$5 | 4.6% |
| Interest on State Funds & Investments | 75 | 20 | \$55 | 19 | \$8 | 17.0% |
| Cook County IGT | 400 | 77 | \$323 | 77 | \$45 | 16.2% |
| Other Sources | 1,403 | 45 | \$1,358 | 47 | \$1,056 | 349.7% |
| Subtotal | \$19,725 | \$4,251 | \$15,474 | \$4,246 | \$1,646 | 11.9% |
| Transfers | | | | | | |
| Lottery | 540 | 108 | \$432 | 119 | \$11 | 2.6% |
| Riverboat transfers & receipts | 717 | 196 | \$521 | 160 | \$127 | 32.2% |
| Other | 915 | 259 | \$656 | 226 | \$293 | 80.7% |
| Total State Sources | \$21,897 | \$4,814 | \$17,083 | \$4,751 | \$2,077 | 13.8% |
| Federal Sources | \$4,950 | \$1,653 | \$3,297 | \$996 | \$353 | 12.0% |
| Total Federal & State Sources | \$26,847 | \$6,467 | \$20,380 | \$5,747 | \$2,430 | 13.5% |
| Nongeneral Funds Distribution: | | | | | | |
| Refund Fund | | | | | | |
| Personal Income Tax | (\$965) | (\$212) | (\$753) | (\$143) | (\$258) | 52.1% |
| Corporate Income Tax | (356) | (63) | (\$293) | (58) | (\$78) | 36.3% |
| Subtotal General Funds | \$25,526 | \$6,192 | \$19,334 | \$5,546 | \$2,094 | 12.1% |
| Short-Term Borrowing | \$0 | \$0 | \$0 | \$700 | (\$975) | N/A |
| Budget Stabilization Fund Transfer | \$226 | \$226 | \$0 | \$226 | \$0 | N/A |
| Proceeds from Pension Obligation Bonds | \$1,600 | \$521 | \$1,079 | \$0 | \$779 | N/A |
| Total General Funds | \$27,352 | \$6,939 | \$20,413 | \$6,472 | \$1,898 | 10.3% |
| IEFC | | | | | | 2-Oct-03 |